## Tibor and Sheila Hollo School of Real Estate

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#### **Purpose**

The Tibor and Sheila Hollo School of Real Estate offers a Master of Science in International Real Estate degree that prepares students to analyze and solve complex real estate investment decisions. The curriculum grounds the students in areas such as real estate investments, mortgage related securities, mortgage banking, commercial brokerage, development, asset management, and property management with an international focus.

## Master of Science in International Real Estate (MSIRE)

#### **Admission Requirements**

To be eligible for admission to the Master of Science in International Real Estate (MSIRE) Program in the Chapman Graduate School, students must:

- Hold a Bachelor's degree from an accredited college or university;
- 2. Show high promise of success in graduate studies as determined by the faculty based upon a minimum score of 500 on the Graduate Management Admission Test (GMAT) or Graduate Record Exam (GRE) scores or demonstrate at least four years of business (real estate and affiliated industries such as banking, finance, insurance, etc.) related work experience. If the applicant has already completed a graduate degree from an accredited university with a minimum grade point average (GPA) of 3.0, or is entering a business master's program under a special agreement for admissions with specific foreign universities, he or she would be eligible for a GMAT or GRE waiver at the discretion of the faculty director;
- 3. Have a minimum upper division grade point average (GPA) of 3.0:
- Graduate student applicants whose studies were completed outside of the US must demonstrate proficiency of the English language by presenting a minimum score of 80 on the iBT TOEFL (equivalent to 550 on the paper-based version) or 6.5 overall on the International English Language Testing System (IETLS);

- 5. If applicant is a student in the Certificate of International Business and has completed the first 12 graduate credits with a GPA of 3.25 or higher, he or she may be eligible for admission to the program;
- 6. Be in good standing with all previously-attended colleges and universities.

Admissions at the graduate level are competitive and meeting minimum requirements does not guarantee admission.

To complete a Master of Science in International Real Estate degree, students must complete a minimum of 30 semester hours (10 courses).

The following courses are required for the MSIRE degree:

#### **Core Courses**

REE 6045	Real Estate Markets, Institutions and
	Practices
FIN 6406	Corporate Financial Management
FIN 6246	Financial Markets and Institutions
REE 6435	Real Estate Law
FIN 6644	Global Financial Strategy
REE 6305	Advanced Real Estate Investments and
	Valuation
REE 6200	Real Estate Finance
REE 6935	Seminar in International Real Estate

### Required Electives: to be determined under consultation with the Faculty Director of MSIRE.

The minimum passing grade for any MSIRE course is "C". MSIRE students must maintain an overall grade point average (GPA) of 3.0.

For more information, contact the program manager (305) 348-4198.

### Master of Science in Finance/Master of Science in International Real Estate

The Department of Finance, Tibor and Sheila Hollo School of Real Estate and the Alvah H. Chapman Jr. Graduate School of Business at Florida International University have a joint degree program culminating in both a Master of Science in Finance (MSF), and a Master of Science in International Real Estate (MSIRE) degree. Under the joint degree program, a student can obtain both degrees in less time than it would take to obtain both degrees if pursued consecutively. The joint degree program will use existing faculty, courses, and resources. Important criteria relating to the joint degree program are as follows:

- Candidates to the joint degree program must meet the entrance requirements established by each individual program. Candidates must indicate on the application their intention to pursue the joint degree option. Students deciding to pursue the joint degree option after having been admitted to one program will indicate this intention only on their second application.
- Applications for a joint degree will not be accepted from candidates who have already completed either degree. MSF or MSIRE students must apply and be admitted prior to or concurrent with the last semester in which they are expected to complete their original degree requirements.
- Candidates must satisfy all requirements for each degree. To obtain the MSIRE degree, the student will be required to take ten (10) courses totaling thirty (30)

credit hours. This includes the five real estate courses in the MSIRE core, three finance courses in the MSIRE core, plus one real estate (REE prefix) elective and one finance (FIN prefix) elective for a total of 30 credit hours. The Faculty Director of the MSIRE may substitute other suitable courses for these electives at the request of the student. The eight core REE and FIN courses include REE 6045 Real Estate Markets, Institutions, and Practices, REE 6200 Real Estate Finance, REE 6305 Real Estate Investments, REE 6435 Real Estate Law, REE Seminar in International Real Estate, FIN 6406 Corporate Finance, FIN 6644 Global Financial Strategy, and FIN 6246 Financial Markets and Institutions.

- 4. To obtain the MSF degree, the student will have to fulfill all MSF program requirements, including eleven finance courses totaling thirty-three (33) credit hours, eight courses of which are considered part of the core curriculum. The eight core MSF courses are FIN 6406 Corporate Finance, FIN 6644 Global Financial Strategy, FIN 6246 Financial Markets and Institutions, FIN 6456 Quantitative Methods in Financial Analysis, FIN 6515 Security Analysis, FIN 6537 Financial Futures and Fixed Income Investment, and FIN 6487 Financial Risk Management. The remaining three courses must be taken in one of three specializations approved by the faculty and which include three courses in Corporate Finance, three in Investments, or three in Commercial and International Banking.
- 5. The three finance courses in the MSIRE core curriculum correspond to three of the courses in the core MSF program. Therefore, students pursuing the joint degree program will be credited for these courses in both programs. In addition, one Real Estate course in the MSIRE curriculum may be counted as one of the three courses required by the MSF specialization. The two degrees then will potentially have 4 common courses.
- 6. A minimum of seventeen (17) courses will be required to earn the dual degrees: four common courses, six specific to the MSIRE program, and seven specific to the MSF program. All courses transferred between degrees must be completed with a grade point average of 3.0 or higher. The Faculty Directors of the MSIRE and MSF degree programs may adjust these exact course requirements as a result of future changes to the MSIRE or MSF curriculums, subject to the approval of the Dean of the Chapman Graduate School.
- 7. Joint degree candidates will not receive either degree until all requirements for both programs have been satisfied. Students deciding against completing a second degree must satisfy all first degree program requirements as if the student had never been a joint degree candidate.
- 8. With the joint degree program students will take a total of 51 credit hours to get both degrees. Without the joint degree programs students would need to take 63 credit hours to get both degrees.

# Master of Science in International Real Estate/Master of Business Administration Joint Degree Program

The Hollo School of Real Estate and the Master of Business Administration program in the Alvah H. Chapman Jr. Graduate School of Business at Florida International University have a joint degree program culminating in both a Master of Business Administration degree (MBA), and a Master of Science in International Real Estate degree (MSIRE). Under the joint degree program, a student can obtain both degrees in less time than it would take to obtain both degrees if pursued consecutively. The joint degree program will use existing faculty, courses, and resources. Important criteria relating to the joint degree program are as follows:

- Candidates to the joint degree program must meet the entrance requirements established by each individual program. Candidates must indicate on the application their intention to pursue the joint degree option. Students deciding to pursue the joint degree option after having been admitted to one program will indicate this intention only on their second application.
- Applications for a joint degree will not be accepted from candidates who have already completed either degree. MBA or MSIRE students must apply and be admitted prior to or concurrent with the last semester in which they are expected to complete their original degree requirements.
- 3. Candidates must satisfy all requirements for each degree. To obtain the MSIRE degree, the student will be required to take ten (10) courses totaling 30 hours as required by the program. This includes two finance courses, FIN 6406 Corporate Finance and FIN 6644 Global Financial Strategy, included in the MBA (and required by all the individual MBA programs) which are also required by the MSIRE Program, plus five real estate core courses in the MSIRE Program, plus two real estate (REE prefix) electives and an additional graduate course approved by the Program Director.
- 4. To obtain the MBA degree, the student will have to fulfill all the MBA program requirements for the specific MBA program in which they are also enrolled including the three 3-credit hour prerequisites, ten 3 credit core courses, four 1-credit seminars, and four 3-credit hour electives, for a total of 55 credit hours. Two finance courses are specifically required by both programs. In addition, two of the real estate (REE prefix) courses in the MSIRE may be considered as partially satisfying the elective requirements of the MBA program. The two degrees will have 4 common courses.
- 5. All courses transferred between degrees must be completed with a grade point average of 3.0 or higher. MSIRE courses transferred to meet MBA elective credit must be 6000 level courses. Directors of the MBA and MSIRE degree programs may adjust these exact course requirements as a result of future changes to the MBA or MSIRE curriculums.
- Joint degree candidates will not receive either degree until all requirements for both programs have been satisfied. Students deciding against completing a second degree must satisfy all first degree program

- requirements as if the student had never been a joint degree candidate.
- 7. With the joint degree program students will take a total of 73 credit hours to get both degrees. Without the joint degree program students would need to take 85 credit hours to earn both degrees. A maximum of 12 credit hours or four courses will be double counted for both degree programs. This means that a MBA student will be required to take a minimum of six courses or 18 additional credit hours above the requirements for the MBA Program to earn both degrees. Similarly, a student of the MSIRE must satisfy an additional 43 credit hours in order to earn both degrees.

## Master of Science in International Real Estate/Master of Science in Hospitality Management

The Hollo School of Real Estate and the Alvah H. Chapman Jr. Graduate School of Business along with the Chaplin School of Hospitality and Tourism Management at Florida International University have a joint degree program culminating in both a Master of Science in International Real Estate (MSIRE) degree and Master of Science in Hospitality Management (MSH) degree. Under the joint degree program, a student can obtain both degrees in less time and at a lower cost than it would take to obtain both degrees if pursued consecutively. The joint degree program will use existing faculty, courses and resources. Important criteria relating to the joint degree program are as follows:

- 1. Candidates to the joint degree program must meet the entrance requirements established by each individual program. Candidates must indicate on their application their intention to pursue the joint degree option. Students deciding to pursue the joint degree option after having been admitted to one program will indicate this intention only on their second application.
- Applications for a joint degree will not be accepted from candidates who have already completed their degree. MSIRE and MSH students must apply and be admitted prior to or concurrent with the last semester in which they are expected to complete their original degree requirements.
- Joint degree candidates will not receive either degree until all requirements for both programs have been satisfied. Students deciding against completing a second degree must satisfy all first degree program requirements as if the student had never been a joint degree candidate.
- The joint degree program will apply to the on-line versions of both degree programs. The joint degree does not include the Executive MSHM degree.
- 5. Candidates must satisfy all requirements for each degree. To obtain the MSIRE degree, student will be required to take ten (10) courses totaling thirty (30) credit hours. These courses include the real estate courses in the MSIRE core, finance courses in the MSIRE core, plus real estate (REE prefix) or other electives (FIN prefix, for example) for a total of 30 credit hours. The eight core REE and FIN courses include:

REE 6045 Real Estate Markets, Institutions and Practices

REE 6200	Real Estate Finance	
REE 6305	Advanced Real Estate Investment	
	Valuation	
REE 6435	Real Estate Law	
REE 6935	Seminar in International Real Estate	
FIN 6406	Corporate Finance	
FIN 6644	Global Financial Strategy	
FIN 6246	Financial Markets and Institutions	
Typical electives include:		
REE 6715	Real Estate Development	
REE 6147	Real Estate Market Analysis	

The Faculty Director of the MSIRE may substitute other suitable courses for these electives.

6.	To obtain the MSH degree, the student will have to fulfill all MSH program requirements, including eleven (11) hospitality courses totaling thirty-three (33) credit
	hours. The student can follow with the standard track or the thesis track. There are ten (10) core hospitality
	(HMG) courses along with an elective. The following
	core classes are required in the standard track:

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core classes	are required in the standard track:
HMG 6280	Globalization and Competitive Methods
	of Multinational Hospitality Companies

	or
	Management for the Hospitality Industry
HMG 6225	Multicultural Human Resources

HMG 6246	Organizational Behavior in the
	Hospitality Industry

HMG 6296	Strategic Management for Hospitality
	and Tourism
HMG 6257	Contemporary Issues in the Lodging

	Industry	-
HMG 6477	Financial Management for the	
	Hospitality Industry	

	ricopitality irradotry
HMG 6478	Restaurant Development
	or

HMG 6476	Feasibility Studies for the Hospitality
	Industry

	madony
HMG 6586	Research and Statistical Methods
HMG 6697	Hospitality Law Seminar
HMG 6466	Hospitality Revenue Management
HMG 6596	Marketing Management

There are ten (10) core hospitality (HMG) course along with an elective class. The following core classes in the "thesis" track:
HMG 6280 Globalization and Competitive Methods

	of Multinational Hospitality Companies
HMG 6225	Multicultural Human Resources

Management for the Hospitality Industry
or

HMG 6246 Organizational Behavior in the Hospitality Industry

HMG 6296 Strategic Management for Hospitality and Tourism

HMG 6257 Contemporary Issues in the Lodging Industry

HMG 6596 Marketing Management
HMG 6477 Financial Management for the
Hospitality Industry
HMG 6697 Hospitality Law Seminar

HMG 6697 Hospitality Law Seminar HMG 6586 Research and Statistical Methods HMG 6297 Seminar in Management Methods HMG 6972 Hospitality and Tourism Thesis

7. To facilitate the joint degree program, the following courses will be considered as sufficient substitutes for the joint degree students. The relations are one way based on the initial program within which a student enrolls. This means that students starting in the MSH program will take the HMG classes and the students in the MSIRE will take the FIN and REE classes. By considering these classes as sufficient substitutes, the joint degree program will reduce time to degree and cost. The two degrees will potentially have 4 common or substitute courses.

HMG 6280 Globalization and Competitive Methods

of Multinational Hospitality Companies

FIN 6644 Global Financial Strategy HMG 6477 Financial Management for the

Hospitality Industry

FIN 6406 Corporate Finance HMG 6697 Hospitality Law Seminar

REE 6435 Real Estate Law

HMG 6478 Restaurant Development

or

HMG 6476 Feasibility Studies for the Hospitality

Industry

REE 6715 Real Estate Development

The elective class in the MSH can be a REE class provided that it is approved by the MSH Faculty Director. In no case will more than four (4) classes concurrently count for both degree programs.

8. A minimum of seventeen (17) courses will be required to earn the two degrees: four (4) substitute courses, six (6) specific to the MSIRE program, and seven (7) specific to the MSH program. All courses transferred between degrees must be completed with a grade point average of 3.0 or higher. The Faculty Directors of the MSIRE and MSH degree programs may adjust these exact course requirements as a result of future changes to the MSIRE or MSH curriculums, subject to the approval of the Dean of the College of Business in consultation with senior administrators Chapman Graduate School and Hollo School of Real Estate as well as the Dean of the Chaplin School of Hospitality and Tourism Management.