Chaplin School of Hospitality and Tourism Management

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Rocco M. Angelo, Associate Dean, Professor Emeritus  
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Joseph M. Cilli, Department Chair and Director of  
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Miao Wang, Associate Professor and Associate  
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of Facilities Administration  
Imran Ahmad, Research Assistant Professor  
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Assessments and Accreditation, Co-director Global  
Sustainable Tourism Program  
Lisa N. Cain, Associate Professor  
Howook “Sean” Chang, Associate Professor  
Brian Connors, Assistant Teaching Professor and  
Director, Bacardi Center of Excellence  
Daniel Cormany, Assistant Professor  
Hui Dai, Assistant Teaching Professor (TUC)  
Nathan Dodge, Assistant Teaching Professor  
Dalton Draper, Assistant Teaching Professor (TUC)  
Joel Feigenheimer, Assistant Professor  
Dale R. Gomez, Assistant Teaching Professor and  
Director of Instructional & Information Technology, and  
Adaptive Learning  
Barry Gump, Professor and Harvey R. Chaplin Eminent  
Scholar Chair  
Mike T. Hampton, Professor  
Oren Hertz, Assistant Professor  
Wenbo Huang, Teaching Professor (TUC)  
Miranda Kitterlin, Associate Professor and Coca-Cola  
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Alumni and Career Relations (TUC)  
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Steven V. Moll, Associate Professor and Vice Provost  
Emeritus  
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Dongyun Oh, Assistant Professor  
Roger Probst, Assistant Teaching Professor  
Joan Remington, Professor Emeritus  
Nancy Scanlon, Associate Professor  
Celine Serret, Assistant Teaching Professor (TUC)  
Mohan Song, Post Doctoral Associate  
Fang Shu, Assistant Teaching Professor  
Mary L. Tanke, Associate Professor and Ernest R.  
Graham Distinguished Professor  
Wei Tao, Associate Teaching Professor (TUC)  
John H. Thomas, Professor  
Yuchen Ti, Assistant Teaching Professor (TUC)  
Xin “Damon” Tian, Associate Teaching Professor (TUC)  
Hongye Wang, Associate Teaching Professor (TUC)  
Jinlin Zhao, Professor and Director, Graduate Programs

The Chaplin School of Hospitality and Tourism Management offers Bachelor and Master degrees in Hospitality Management and a Bachelor degree in Global Sustainable Tourism that combine practical experience with classroom theory to assist the student in gaining the understanding, skills, and techniques needed to qualify for progressively responsible job opportunities, and to achieve their career goals in the hospitality/tourism industry.

With the cooperation of industry executives, the School has created an internship program which literally utilizes the hotels, resorts, restaurants, clubs, airlines, travel agencies, and cruise lines as practice labs for students. The advanced phase of the internship program provides each student a structured field experience normally not available to a student until they have entered the industry after graduation.

An Executive Advisory Board (EAB) - which includes outstanding executives in the lodging, foodservice, and tourism industries - works regularly with the faculty, staff, and students of the School to formulate and update a curriculum that is current, flexible, and related to the needs of the hospitality and tourism industries.

The School was designated a Program of Distinction by the former Florida Board of Education.

Note: The programs, policies, requirements, and regulations listed in this catalog are continually subject to review, in order to serve the needs of the University’s various publics, and to respond to the mandates of the FIU Board of Trustees. Changes may be made without advance notice. Please refer to the General Information section for the University’s policies, requirements, and regulations.

Locations

The School is located on 200 tropical acres in a resort-like setting at the scenic Biscayne Bay Campus at Biscayne Boulevard and Northeast 151 Street, North Miami, Florida.

The Hospitality Management undergraduate degree program is completely available online. Some courses are available in the evening and selected courses in Hospitality and Tourism Management are presented at the FIU Modesto A. Maidique Campus. The FIU undergraduate degree program is also offered at our campus in Tianjin, China.

The Global Sustainable Tourism degree program is only available online.

Admission

Applicants to the School must submit an application for admission to the University and must follow the regular University admission procedures described in the Admissions section of the catalog. Applicants must be eligible for admission to the University before admission to the School. In addition, transfer students with 60 credits or more must earn a minimum 2.25 GPA for admission to the School. A minimum 2.0 GPA is required for admission to the Global Sustainable Tourism degree program. A minimum TOEFL score of 550 paper-based, 80 internet-based (iBT), or a minimum IELTS of 6.5 is required for international applicants. The following exceptions apply:

(1) Applicants who completed 4 years of high school in the United States or other English-speaking countries.  
(2) Applicants who hold an undergraduate or graduate degree from an institution within the United States or other
English-speaking countries. International students may be required to pass an assessment in writing and oral interview in order to be admitted into the program. (3) A grade of C or higher in ENC 1101 from an accredited English-speaking institution.

Undergraduate Study

Students must follow regular University admission procedures and upon admission declare their major in Global Sustainable Tourism or one of the specified majors of Hospitality Management or choose the General Hospitality Major option. A maximum of 60 credits will be granted for both Associate in Arts and Associate in Science degrees. One may enroll on either a full-time or a part-time basis. International students must enroll full-time. Students with less than 60 transfer credits must meet freshman admission criteria. All students must meet the University’s Core Curriculum requirements prior to graduation. Students with an Associate in Arts degree from an institution within the Florida College System will have met the University Core Curriculum requirements.

It is not necessary to have been previously enrolled in a hotel, restaurant, or tourism program. The curriculum will provide the specialized professional education to equip the student for a career in hospitality and tourism management. Students with background in liberal arts, business, education, or technology, for example, are qualified to enroll in the program.

A maximum of 60 lower division undergraduate semester credits may be transferred. More credits may be transferred from a related upper-division program at a four-year institution.

There is a requirement that all students in the Hospitality Management degree program complete at least 500 hours of practical training work experience in the hospitality or tourism industry. In addition, the student is required to complete one of the two internship options available: 1) Hospitality Internship - 500 additional practical training work hours in the hospitality or tourism industry or 2) Advanced Internship - 300 hours

Bachelor of Science in Hospitality Management

Degree Program Hours: 120

Lower Division Preparation (60)

To qualify for admission to the hospitality program, FIU transfer students with 60 credits must have a minimum 2.25 GPA and must be otherwise acceptable into the program. Students with less than 60 transfer credits need to meet the freshman criteria established by the University. All University Core Curriculum requirements must be completed prior to graduation from the University.

Common Prerequisite Courses and Equivalencies

<table>
<thead>
<tr>
<th>FIU Course(s)</th>
<th>Equivalent Course(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>None</td>
<td></td>
</tr>
<tr>
<td>ECO 2013 or ECO 2023</td>
<td>ECO X013 or ECOX023</td>
</tr>
</tbody>
</table>

¹FIU does not require HFTX000 for admission to its program.

Courses which form part of the statewide articulation between the State University System and the Florida College System will fulfill the Lower Division Common Prerequisites.

Please visit https://cpm.flvc.org for a current list of state-approved common prerequisites.

Lower Division Courses (18 credit hours)

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>HFT 1000</td>
<td>Introduction to Hospitality and Tourism Management*</td>
<td>3</td>
</tr>
<tr>
<td>HFT 2401</td>
<td>Accounting for the Hospitality Industry*</td>
<td>3</td>
</tr>
<tr>
<td>HFT 2441</td>
<td>Hospitality Information Technology*</td>
<td>3</td>
</tr>
<tr>
<td>HFT 2220</td>
<td>Human Resources Management for the Hospitality Industry*</td>
<td>3</td>
</tr>
<tr>
<td>ECO 2013</td>
<td>Macroeconomics*</td>
<td>3</td>
</tr>
<tr>
<td>ECO 2023</td>
<td>Microeconomics*</td>
<td>3</td>
</tr>
<tr>
<td>SPC 2608</td>
<td>Public Speaking*</td>
<td>3</td>
</tr>
</tbody>
</table>

Note: Courses listed with an * indicate courses that can be met by approved courses taken from a transfer institution. If these courses are not taken prior to transferring into program, they may be completed as elective credits as part of the degree program.

Hospitality Core Requirements (32 credit hours)

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>FSS 3230C</td>
<td>Introductory Commercial Food Production</td>
<td>3</td>
</tr>
<tr>
<td>FSS 4234C</td>
<td>Advanced Food Production Management</td>
<td>3</td>
</tr>
<tr>
<td>HFT 3453</td>
<td>Lodging Operations Control</td>
<td>3</td>
</tr>
<tr>
<td>HFT 3263</td>
<td>Dining Services Management</td>
<td>3</td>
</tr>
<tr>
<td>HFT 3503</td>
<td>Hospitality Marketing Strategy – GL</td>
<td>3</td>
</tr>
<tr>
<td>HFT 3603</td>
<td>Hospitality Industry Law – GL</td>
<td>3</td>
</tr>
<tr>
<td>HFT 4323</td>
<td>Hospitality Facilities Environmental Systems – GL</td>
<td>3</td>
</tr>
<tr>
<td>HFT 4413</td>
<td>Hospitality Analytics and Revenue Management</td>
<td>3</td>
</tr>
<tr>
<td>HFT 4464</td>
<td>Financial Analysis in the Hospitality Industry</td>
<td>3</td>
</tr>
<tr>
<td>HFT 4474</td>
<td>Management Accounting for the Hospitality Industry</td>
<td>3</td>
</tr>
<tr>
<td>HFT 1070</td>
<td>Pathways to Hospitality 1</td>
<td>1</td>
</tr>
<tr>
<td>HFT 3072</td>
<td>Pathways to Hospitality 2</td>
<td>1</td>
</tr>
</tbody>
</table>

General Hospitality Management Majors (28 credit hours)

Select 24 credits plus either HFT 4945 or HFT 3941, and HFT 4294 under the advisement with a Chaplin School academic advisor.

Beverage Management Major Courses (16)

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>HFT 3861</td>
<td>Spirits Fundamentals</td>
<td>3</td>
</tr>
<tr>
<td>HFT 3864</td>
<td>Introduction to Brewing Science</td>
<td>3</td>
</tr>
<tr>
<td>HFT 3866</td>
<td>Wine 101</td>
<td>3</td>
</tr>
<tr>
<td>HFT 4875</td>
<td>All About the Wine Business</td>
<td>3</td>
</tr>
<tr>
<td>HFT 4945</td>
<td>Advanced Internship in Hospitality/Tourism Management – section focus: Beverage Management; or HFT 3941</td>
<td>1</td>
</tr>
<tr>
<td>HFT 3941</td>
<td>Internship in Hospitality Management</td>
<td>1</td>
</tr>
<tr>
<td>HFT 4294</td>
<td>Senior Seminar in Hospitality Management – section focus: Beverage Management</td>
<td>3</td>
</tr>
</tbody>
</table>

Entertainment Management Major Courses (16)

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>HFT 3754</td>
<td>Introduction to Event Management</td>
<td>3</td>
</tr>
<tr>
<td></td>
<td>or</td>
<td></td>
</tr>
</tbody>
</table>
HFT 4376  Introduction to Entertainment Management 3
HFT 3370  Entertainment Transactions in Hospitality Venues 3
HFT 3392  Entertainment for Venues 3
HFT 3393  Entertainment Tour Management 3
HFT 4945  Advanced Internship in Hospitality/Tourism Management – section focus: Entertainment Management 1
  or
HFT 3941  Internship in Hospitality Management 1
HFT 4294  Senior Seminar in Hospitality Management - section focus: Entertainment Management 3

Event Management Major Courses (16)
HFT 3741  Planning Meetings and Conventions 3
HFT 3753  Convention and Trade Show Management 3
  or
HFT 4508  Group Business Sales and Services 3
HFT 3754  Introduction to Events Management 3
HFT 4757  Advanced Events Management 3
HFT 4945  Advanced Internship in Hospitality/Tourism Management – section focus: Event Management 1
  or
HFT 3941  Internship in Hospitality Management 1
HFT 4294  Senior Seminar in Hospitality Management – section focus: Event Management 3

Food Innovation and Entrepreneurship (online) (16)
FSS 4015  Principles of Culinology 3
FOS 4206  Sanitation in Food Service Operation 3
FSS 4364  Innovative Food Analysis and Quality Management System 3
HFT 4833  Culinary Innovation and Entrepreneurship – GL 3
HFT 4294  Senior Seminar (with focus in Food Innovation and Entrepreneurship) 3
HFT 3941  Internship in Food Innovation and Entrepreneurship 1

Hotel/Lodging Management Major Courses (16)
HFT 3314  Hospitality Property Management 3
HFT 4240  Managing Service Organizations 3
HFT 4936  Hotel Management Seminar 3
HFT 4508  Group Business Sales and Services 3
HFT 4945  Advanced Internship in Hospitality/Tourism Management – section focus: Hotel/Lodging Management 1
  or
HFT 3941  Internship in Hospitality Management 1
HFT 4294  Senior Seminar in Hospitality Management – section focus: Hotel/Lodging Management 3

Restaurant/Culinary Management Major Courses (16)
Choose any four (4) of the following seven (7) classes:

- HFT 4853  Food Service Trends and Challenges 3
- HFT 4802C  Catering Management 3
- HFT 4833  Culinary Innovation and Entrepreneurship – GL 3
- FSS 3073  International Baking, Confectionary and Desserts 3
- FSS 3242C  International Cuisine 3
- FSS 4336  Culinary Event Management 3
- FSS 4106  Purchasing and Menu Planning 3
- HFT 4945  Advanced Internship for Hospitality and Tourism – section focus: Restaurant/Culinary Management 1
  or
- HFT 3941  Internship in Hospitality Management 1
- HFT 4294  Senior Seminar in Hospitality Management 3

Spirits Management Major Course (16)
HFT 3861  Spirits Fundamentals 3
HFT 3811  Beverage Marketing and Distribution 3
HFT 4064  Beverage Entrepreneurship 3
HFT 3613  Beverage Management Law 3
HFT 4945  Advanced Internship for Hospitality and Tourism – section focus: Spirits Management 1
  or
- HFT 3941  Internship in Hospitality Management 1
- HFT 4294  Senior Seminar in Hospitality Management 3

Travel and Tourism Management Major Courses (16)
HFT 3713  International Travel and Tourism – GL 3
HFT 3701  Sustainable Tourism Practices – GL 3
HFT 3735  Destination and Cultures 3
HFT 4509  Tourism Destination Marketing 3
HFT 4945  Advanced Internship in Hospitality/Tourism Management – section focus: Travel and Tourism Management 1
  or
- HFT 3941  Internship in Hospitality Management 1
- HFT 4294  Senior Seminar in Hospitality Management – section focus: Travel and Tourism Management 3

Courses waived in the hospitality/tourism core may be replaced with another course from the hospitality or tourism management program or be used to fulfill University Core Curriculum requirements.

Electives (12) credits

In addition to the major requirements, students are required to complete an additional 12 credits of hospitality electives. Substitutions are permitted under advisement with a Chaplin School of Hospitality and Tourism Management academic advisor. This applies to the Beverage Management Major, Restaurant/Culinary Management Major, Event Management Major, Hotel/Lodging Management Major, Entertainment Management Major, Spirits Management Major and Travel and Tourism Major.

Industry Experience Requirement:

A minimum of 500 documented hours of hospitality/tourism related practical training work
experience is required. In addition, the student is required to complete one of the two internship options available:
300 hours in HFT 4945 Advanced Internship, or
500 hours of hospitality/tourism related practical training work experience in HFT 3941
Either of the two internship options must be major related and approved by an advisor. Work experience documentation is required. Students with extensive industry management experience may apply for a waiver of the work experience and Advanced Internship.

Bachelor of Arts in Global Sustainable Tourism

Degree Program Hours: 120

Lower Division Preparation (60)
To be admitted into the program, a student needs a high school degree from an accredited institution, official SAT/ACT scores, and transcripts from all other colleges attended. Admission into the undergraduate program requires a minimum 2.0 grade point average. Students transferring from another university or community college should review FIU’s Undergraduate Catalog for university policies, application procedures, and financial aid information.

Completion of core degree requirement (39 credits)
HFT 1102 Foundations & Pathways in Global Sustainable Tourism 1
EVR 1001 Introduction to Environmental Science – GL 3
EVR 1001L Introduction to Environmental Science Lab 1
HFT 3705 Global Travel and Tourism Development 3
HFT 3103 Global Sustainable Tourism Development in Natural Resources 3
HFT 4561 Destination Marketing & Management for Cultural Heritage 3
EVR 4440 Beaches and Tourism 3
EVR 3013 Ecology of South Florida 3
EVR 3013L Ecology of South Florida Lab 1
EVR 4112 Climate Change Policy 3
EVR 4321 Sustainable Resource Development 3
HFT 3703 Ecotourism & Adventure Tourism 3
HFT 3793 Sustainability and Well-being in Global Societies 3
EVR 4XXX Integrated Solutions for Water in Environment and Development 3
HFT 4737 Senior Seminar for Global Sustainable Tourism 3

Completion of a minimum of 21 credits of electives from the list below or advisor approval
EVR 1017 Climate Change, the Global Environment, and Society – GL 3
IDS 1231 Local and Regional Sustainability 3
ECO 2023 Principles of Microeconomics 3
STA 2023 Statistics for Business and Economics 3
HFT 3033 Sustainability Team Management 3
HFT 3073 Social Responsibility in the Hospitality & Tourism Industry 3

MMC 3303 Global Media & Society – GL 3
MMC 3650 Media & Sustainability 3
HFT 3692 Ocean and Coastal Law for the Hospitality Industry 3
HFT 3930 Intensive Pod in Hospitality Industry 1
EVR 3931 Topics in Environmental Studies 3
EVR 4274 Sustainable Agriculture 3
HFT 4708 Coastal and Marine Tourism 3
EVR 4905 Research and Independent Study variable
EVR 4941 Internship 3
HFT 4945 Advanced Internship in Hospitality/ Tourism Management 3
HFT 4955 Study Abroad: Global Sustainable Tourism 3

Combined Bachelors/Masters in Hospitality Management Pathway
To be considered for admission to the combined bachelor’s/master’s degree pathway, students must have completed at least 75 credits in an approved bachelor’s degree program and meet the admissions criteria for the graduate degree program to which they are applying. Students need only apply once to the combined degree pathway; the application is submitted to Graduate Admissions typically before the student starts the last 30 credits of the bachelor’s degree program. A student admitted to the combined degree pathway will be considered to have undergraduate status until the student applies for graduation from their bachelor’s degree program. Upon conferral of the bachelor’s degree, the student will be granted graduate status and be eligible for graduate assistantships. Only 5000-level or higher courses, and no more than 12 graduate credits may be applied toward both degrees. Students must earn a “B” or higher grade in these 4 courses in order to apply towards the Master’s degree.

Admission Requirements
- Current enrollment in an approved Bachelor’s Degree program.
- Completed at least 75 credit hours of course work.
- Current GPA must be 3.2 or higher.

General Requirements
- Complete the separate combined degree pathway application.
- Applications should be submitted in the first semester of the student’s senior year.

Required (33 credits):
HMG 6246 Organizational Behavior in the Hospitality and Tourism 3
HMG 6257 Hospitality and Tourism Industry Research Analysis 3
HMG 6280 Global Issues in Hospitality and Tourism 3
HMG 6225 Multicultural Human Resources Management for the Hospitality Industry 3
HMG 6296 Strategic Management for Hospitality and Tourism 3
HMG 6477 Accounting and Financial Management 3
HMG 6476 Feasibility Studies for the Hospitality Industry 3
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Hospitality Management 4+1 Degree Pathway

With their advisor's approval, students from undergraduate majors other than Hospitality Management may apply to the Hospitality 4+1 degree pathway. If accepted, students will be allowed to take up to 12 credits of graduate hospitality management courses which will apply towards both their undergraduate degree requirements and the master's degree program in hospitality management.

The admission requirements are:
1. Current enrollment in an approved bachelor's degree program at FIU.
2. Completed a minimum of 75 credits.
3. Current GPA must be 3.2 or higher
4. Complete the separate 4+1 application, including signed approval by the director or designee from the graduate program.

Minor Programs

Minor in Beverage Management

Required Courses: (12)
- HFT 3861 Spirits Fundamentals 3
- HFT 3864 Introduction to Brewing Science 3
- HFT 3866 Wine 101 3
- HFT 4875 All About the Wine Business 3

Substitutions are permitted under advisement with a Chaplin School of Hospitality and Tourism Management academic advisor.

Minor in Hotel/Lodging Management

Required Courses: (12)
- HFT 3314 Hospitality Property Management 3
- HFT 4240 Managing Service Organizations 3
- HFT 4936 Hotel Management Seminar 3
- HFT 4508 Group Business Sales and Services 3

Substitutions are permitted under advisement with a Chaplin School of Hospitality and Tourism Management academic advisor.

Minor in Restaurant/Culinary Management

Required Courses: (12)
- HFT 4853 Food Service Trends and Challenges 3
- HFT 4802C Catering Management 3
- HFT 4833 Culinary Innovation and Entrepreneurship – GL 3
- FSS 3073 International Baking, Confectionary and Desserts 3
- FSS 3242C International Cuisine 3
- FSS 4336 Culinary Event Management 3
- FSS 4106 Purchasing and Menu Planning 3

Substitutions are permitted under advisement with a Chaplin School of Hospitality and Tourism Management academic advisor.

Minor in Travel and Tourism Management

Required Courses: (12)
- HFT 3701 Sustainable Tourism Practices – GL 3
- HFT 3713 International Travel and Tourism – GL 3
- HFT 3770 Cruiseline Operations and Management 3
- HFT 4509 Tourism Destination Marketing 3

Substitutions are permitted under advisement with a Chaplin School of Hospitality and Tourism Management academic advisor.

Minor in Hospitality Studies

Students select 12 credits in hospitality or tourism management and create their own minor according to their particular interests. This minor is available to non-hospitality majors only.

Minor in International Hospitality Studies

Students select 12 credits in hospitality or tourism management and create their own minor according to their particular interests. This minor is available to non-hospitality majors only in our International Program Centers.

Certificate in Hospitality and the Internet of Things (IoT)

This interdisciplinary Certificate provides both traditional students and practicing professionals with a unique learning experience that enhances their design and management capabilities in the emerging field of hospitality and IoT. The program focuses on an integrated approach to apply the Internet of Things to hospitality management principles through interdisciplinary coursework. Interested applicants must contact the Chaplin School's Assistant Director of Advising prior to registering for the program. This certificate program is open to both degree and non-degree seeking students.

This 18-credit certificate will be awarded to a student who successfully demonstrates competency in:

Four core courses (12 credits):
- HFT 4207 Hospitality Management and IoT 3
- HFT 4507 Law, Ethics and Compliance in the Internet of Things (Elec. and Computer Eng.) 3
- CAP 2750 Data Analytics for the Internet of Things 3
Two Electives (6 credits):

- HFT 3764 Travel Information Technology 3
- HFT 4445 Hospitality Technology Design Thinking and Innovation 3
- HFT 4509 Hospitality and Tourism on the Internet - Online Marketing 3
- CNT 4185 IoT Privacy (Electrical and Computer Engineering) 3

Course Descriptions

Definition of Prefixes

FOS - Food Science; FSS - Foodservice Systems; HFT - Hotel, Food, Tourism Courses that meet the University’s Global Learning requirement are identified as GL.

FOS 3207 Food Service Sanitation (0). Principles and practices involved in safe handling of food products including HACCP procedures. Offers the opportunity for Food Safety Certification.

FOS 4206 Sanitation in Food Service Operations (3). The causes and prevention of foodborne illness are stressed. Emphasis is placed on the current problems confronting the industry, with recent food developments as they relate to sanitation. The Hazard Analysis Critical Control Point system (HACCP) is included.

FSS 1005 Introduction to the Culinary Arts (3). Principles and skills required in preparing breads, desserts, salads and entrees including theory of food production, functions and ingredients, purchasing, equipment used and sanitation will be covered.

FSS 3073 International Baking, Confectionary and Desserts (3). Provides a professional understanding and foundation of management for food production in a pastry department or industrial baking facility within the foodservice industry.

FSS 3230C Introductory Commercial Food Production (3). Study of basic and intermediate commercial food production management skills required in menu design. This knowledge will be applied in the production of appetizers, salads, main course items, and desserts.

FSS 3232C Intermediate Quantity Food Production Techniques (3). An advanced commercial food production course which provides the student with the opportunity to achieve competence and to develop techniques in soups, salads, sauces, and the entrees of meat, poultry, and seafood. Prerequisites: FSS 3230C or equivalent.

FSS 3233C Institutional Food Service Production (3). Theory and application of commercial and institutional food service in an industrial environment, including large scale purchasing procedure, training in large production equipment, on-the-job training. Prerequisites: FOS 3021 or FOS 4041.

FSS 3242C International Cuisine (3). An opportunity for food aficionados to explore modern interpretations of international classic cuisine. Includes lecture, demonstration and preparation of favorite international dishes from restaurant menus around the world. Open to non-majors.

FSS 3285 Art in the Culinary Arts (3). Analysis of art used in the hospitality industry and in the creation of artistic culinary preparations made from edible material used to enhance receptions and buffets.

FSS 3311C School Food Service Production (3). Managerial approach to commercial food production in educational service emphasizing supervisory aspects of planning, production and controls.

FSS 4015 Principles of Culinology (3). A comprehensive course covering fundamentals of physical & chemical properties of foods, product development, processing & preservation technologies, emerging industrial food processing technologies.

FSS 4106 Purchasing and Menu Planning (3). Basic information on sources, grades and standards, criteria for selection, purchasing, and storage for the major foods, including the development of specifications. Consideration of the menu pattern with particular emphasis on costing, pricing, and the work load placed on the production staff. Item analysis and merchandising features are emphasized.

FSS 4234C Advanced Food Production Management (3). A course in advanced food production and service techniques to provide the student with realistic production, service and managerial experience. Students will be rotated through production and service stations and, as managers, will be required to plan menus, supervise preparation and service, handle customer relations, and keep accurate accounting records on the profit and loss phases of the operation. Staffing, merchandising, and cost control procedures are integral parts of the course. Prerequisite: FSS 3230C.

FSS 4336 Culinary Event Management (3). A unique course allowing the opportunity for students with advanced culinary skills to learn the art and science of managing culinary events. Prerequisites: FSS 3230C or consent of instructor.

FSS 4339C Advanced Culinary Event Management (3). An advanced course designed for students that have previous background in culinary events. This course will provide leadership opportunity in managing the Bubble Q event as part of the South Beach Wine & Food Festival. Prerequisites: FSS 4336 or consent of instructor.

FSS 4434 Food Facility Layout and Design (3). Defines and explains concepts, principles, and procedures in evaluating and/or developing varied commercial foodservice facilities that will increase profit by reducing investment and operating cost and/or by increasing capacity. Actual installations are intensively reviewed. Current trends in foodservice methodology and technology are studied in detail, and foodservice equipment manufacturing processes and distribution economics are observed and evaluated.
FSS 4364 Innovative Food Analysis and Quality Management System (3). This course focuses on modern perspective of ensuring food product safety and quality to meet industry standards. Students will learn an important skillset required for quality management system using modern tools.

FSS 4741C Contemporary Cuisine (3). Provides an opportunity for students skilled in food production and service techniques to expand their knowledge of food preparation into the area of world renowned traditional and contemporary dishes.

HFT 1000 Introduction to Hospitality and Tourism Management (3). A survey course providing an overview of the industry, its history, problems, and general operating procedures in the fields of hotel, foodservice, travel, and tourism.

HFT 1001 Careers in Hospitality Management (3). Orientation to the hospitality industry, its history, magnitude, challenges and career opportunities.

HFT 1020 Global Beverage Introduction (3). This introductory course refines the student's knowledge of beverages served throughout the world, focusing fundamental knowledge of wine, beer, spirits, production, flavor characteristics, & society. Prerequisite: Minimum age 18.

HFT 1070 Pathway to Success I (0-3). Designed to provide students with a comprehensive overview of academic policies, procedures, and requirements for matriculation and graduation from the Chaplin School of Hospitality and Tourism Management.

HFT 1102 Foundations & Pathways in Global Sustainable Tourism (1). Seminar course for first-term GST students provides important foundations of sustainable tourism and tourism industry. Course helps students create individual paths through the program to maximize opportunities for personal growth and professional success.

HFT 1750 Introduction to Conference & Convention Planning (3). Introductory course covering career opportunities in the conference/convention business; procedure involved in planning and marketing events. Students will plan and execute a special event.

HFT 1772 Introduction to the Cruise Line Industry (3). Introductory course focusing on the cruise line industry, its relationship to other segments of the hospitality industry. Why cruising is the fastest growing travel industry and career opportunities offered.

HFT 2220 Human Resources Management for Hospitality Industry (3). An overview of human resources management in hospitality industry designed to improve and advance student's skills through understanding of both hourly and management human resource policies.

HFT 2401 Accounting for the Hospitality Industry (3). Introduction to the principles of accounting as they apply to the hospitality industry.

HFT 2441 Hospitality Information Technology (3). This course covers current computer applications in the hospitality industry including information technology specific to hotel and restaurant accounting, finance, marketing, and management.

HFT 3006 Emotional Intelligence and Soft Skills for the Hospitality (3). This course will help students develop character traits and interpersonal skills associated with high emotional intelligence to improve work relationships with others.


HFT 3033 Sustainability Team Management (3). This beginner level course teaches students how to understand, create, communicate and manage a green team in an organization and create a playbook for sustainability victories.

HFT 3065 The Art and Science of Fine Spirits (3). This course is designed to take learners on a deep dive into global spirit production. Prerequisite: HFT 3861.

HFT 3066 The Art and Science of Winemaking (3). A hands-on overview of the scientific principles and operation of craft wineries and winemaking technology. Relevant chemical, biological, and physical processes will be examined. Prerequisite: Students must be 21 years old to enroll in this class.

HFT 3072 Pathway to Success (0-3). This course exposes students to all career services offered by CSHTM. Students will review career/education goals in line with strengths, skills and values, and will leverage all career services.

HFT 3073 Social Responsibility in the Hospitality Industry – GL (3). This course examines hospitality companies and global issues that will affect their communities and business. It includes service learning and reflection of your individual responsibilities.

HFT 3074 Personal Empowerment in the Hospitality Industry (3). Student will increase their interpersonal skills in a business setting by applying a set of tested techniques that will increase their professional success. They will develop personal strengths.

HFT 3103 Global Sustainable Tourism Development in Natural Resources (3). Study of sustainability and sustainable resource management in tourism. Interrelations of humans and the environment in tourism development.

HFT 3202 Fundamentals of Management in the Hospitality Industry (3). A basic course in general management concepts and practices to acquaint the student with theories and principles of organization, the tools of managerial decision-making, and the management process, with particular reference to the hospitality industry. Case studies are used.

HFT 3246 Positive Organizations in the Hospitality Industry (3). Develops skills necessary for professional and organizational satisfaction. Scientifically tested practices for enhancing meaningful relationships, organizational commitment and purpose.
HFT 3263 Dining Services Management (3). Analysis of principal operating challenges facing managers in the many ways dining services are delivered to guests. Various control systems necessary for profitability and quality are examined.

HFT 3271 Nightclub Management (3). The purpose of this course is to provide the student with an understanding of Nightclub Management and how it fits within the Hospitality Industry.

HFT 3277 Club Operations Management (3). Lecture, discussion, case studies, and field trips specifically designed to expose the future club manager, golf professional, and turf manager to club operations. Introduction to the uniform system of accounts for clubs, annual club studies for operating results, control systems, taxation, budgeting, and management reports.

HFT 3314 Hospitality Property Management (3). The problems of cost and operation of pest control, security, parking, general cleaning and upkeep, laundry, fire prevention, pools, tennis courts, and care of guest rooms and public space, with emphasis on equipment, personnel, and modern innovations. The housekeeping and property management function of the hotel.

HFT 3370 Entertainment Transactions in Hospitality Venues (3). This course covers the legal deal points and industry contract language for hotel and event planned arrangements in hospitality venues.

HFT 3373 Event Technology Management (3). This course will focus on event tech space for meetings and conferences. Emphasis is on multi-day programs and where innovation is taking place in logistics, technology and design.

HFT 3392 Entertainment at Venues (3). Class spans a wide range of topics to showcase that entertainment is not confined to a showroom - nightclub, fashion shows, cruise ships, theme parks, hotels, gaming, and lounges.

HFT 3393 Entertainment Tour Management (3). Planning a tour, budgeting, marketing/publicity/branding, concert brokers, ticketing agencies, and revenue streams


HFT 3440 Applied Computers Technology in Food Service (1). Introductory computer course including menu graphics; word processing, communications, MS office, the WWW and computer methods in foodservice.

HFT 3444 Hospitality Digital Marketing and eCommerce (3). This course examines the digital communication, marketing, and commerce between entities within the Hospitality Industry and how it can be utilized to gain competitive advantage.

HFT 3453 Lodging Operations Control (3). Focuses on controlling expenses and revenues of a full-service lodging operation using qualitative and quantitative techniques. Based on using the uniform system of accounts for the lodging industry.

HFT 3457 Food and Beverage Control (3). Fundamentals of food and beverage cost controls in the hospitality industry.

HFT 3503 Hospitality Marketing Strategy – GL (3). Examines marketing principles, theories and concepts and the use of management principles and techniques of analysis, planning, implementation and control to maximize marketing effectiveness in hospitality organizations.

HFT 3505 Hospitality Buyer Behavior (3). An analysis of influences on buyer and the process involved in their purchase of hospitality services and the implications for marketing/strategy design and execution.

HFT 3521 Hospitality Sales and Marketing Techniques (1). An experiential course that gives students the opportunity to practice and develop personal-selling skills by doing field sales projects for industry partners (may be repeated for up to 3 credits). Prerequisite: Permission of the instructor.

HFT 3603 Hospitality Industry Law – GL (3). Introductory course in hotel/restaurant law with an emphasis on risk management and security. The student is introduced to the laws, rules and regulations applicable to the hospitality industry worldwide.

HFT 3613 Beverage Management Law (3). An introduction to alcoholic beverage law and the fundamental laws, rules and regulations applicable to the retail (on-premise vs. off-premise) alcoholic beverage industry. Prerequisite: HFT 1020 or permission, HFT 3861, HFT 3603

HFT 3643 Hospitality Real Estate (3). Introduction to the hospitality real estate environment including: hospitality property purchase and lease transactions and demand for property acquisitions using industry metrics.

HFT 3651 Residential Hospitality (3). Residential Hospitality including management of Hi-Rise Condominiums (condos), Master Associations, and Home Owners Associations (HOA’s) includes administration, operations, legal, financial aspects.

HFT 3691 Gaming Industry Law (3). This course presents legal issues arising out of the gaming industry, including government regulation, contracts, premises liability, employment, anti-discrimination laws and treatment of guests and employees with disabilities and issues particular to the gaming industry.

HFT 3692 Ocean and Coastal Law for the Hospitality Industry (3). A survey of legal issues related to coastal land/water with particular concern for business/recreational uses. Critical environmental issues will be examined and how these issues are handled worldwide.

HFT 3700 Fundamentals of Tourism (3). An introduction to the broad fields of travel and tourism. Among the topics covered are cultural tourism, eco-tourism, sociology of tourism, tourism components and supply, tourism development, the economic role of tourism demand, and the marketing of tourism.
HFT 3701 Sustainable Tourism Practices – GL (3). Sustainability in the global tourism industry is examined through certifying organizations, destinations, and international stakeholders. Global impacts and indicators are discussed.

HFT 3703 Adventure and Ecotourism – GL (3). GL course covering global issues in sustainable development specifically focused on adventure and ecotourism as tools. Examines concepts of eco-tourism development.

HFT 3705 Global Travel and Tourism Development (1). This course examines tourism as a global industry. Through the analysis of different forms of tourism, both positive and negative, students will understand the interrelatedness of the tourism industry.

HFT 3713 International Travel and Tourism – GL (3). Study of the global tourism industry, organizations, tourist behavior, history and globalization. Economic, socio-cultural and environmental impacts on destinations and culture are examined.

HFT 3718 Travel and Tourism Systems (3). The course provides a foundation for the concept of travel and tourism as a system. Study of the importance of interrelated activities of the components integral to international and domestic travel and tourism: destination planning and development.

HFT 3727 Travel Industry Law (3). Legal strategies, tactics and principles for the multi-faceted travel industry. Covers applicable statutes, regulations and international agreements.

HFT 3733 Tour Production and Distribution (3). Comprehensive study of group and wholesale tour operations. Includes design, supplier negotiations and pricing aspects of tours. Examines marketing, sales and promotional techniques of the tour product.

HFT 3735 Destination and Cultures (3). A geographical analysis of worldwide tourist destination regions and their major attractions. The course emphasizes how geographic and cultural factors are critical to the attractiveness of a tourist destination.

HFT 3741 Planning Meetings and Conventions (3). Introduction to the meeting and convention industry, concentrating on specific and practical research, planning, supervision and control guidelines used by today’s Professional Meeting Planner.

HFT 3753 Convention and Trade Show Management (3). A course concentrating on organizing, arranging and operating conventions, trade shows, and expositions. Emphasis is placed on the modes and methods of sales used in booking conventions and trade shows, as well as the division of administrative responsibility in their operation.

HFT 3754 Introduction to Events Management (3). An introduction to the conceptual management and operational activities of special events.

HFT 3760 Tourist Transport Systems (3). Explores relationships between tourists and modern transport providers, the impact of societal and environmental issues, the intense service nature and resulting challenges of operations and management.

HFT 3764 Travel Information Technology (3). This course provides a foundation for understanding and mastery of travel industry specific technologies, examines new technologies used in the travel industry which encourage unsurpassed quality, service and efficiency in today’s national and global travel industry.

HFT 3770 Cruise Line Operations & Management (3). Overview of cruise industry: its history and evolutions, operating and marketing procedures, career opportunities, ship profiles, itineraries, and ports of call. Guest speakers and optional field trip included.

HFT 3782 Casino Hotel Management (3). This course concentrates on all aspects of the gaming business, including organizational structure, new property development and space allocation, financial projections and controls.

HFT 3789 Advanced Festival Management (3). This course is a practicum on advanced planning and managing of festival events, in continuation of Festival Management. Students will participate in SOBE Wine and Food Festival. Prerequisite: HFT 3795

HFT 3795 Festival Management (3). Students will plan and provide directions for execution and general management of festivals such as art, music, food and beverages and other specialty shows, focusing on SOBE Wine and Food Festival.

HFT 3791 Social Event Planning (3). Designed to focus the basic concepts of event planning as they specifically apply to the area of social events and weddings, including infrastructure design and budget management.

HFT 3793 Sustainability and Well-being in Global Societies (3). Study of sustainability, GSDs, well being in global societies.

HFT 3811 Beverage Marketing and Distribution (3). Identify and analyze the key segments for targeting and positioning of alcoholic products for the beverage industry. Emphasis on suppliers, retailers, duty free segment, and on-premise accounts. Prerequisites: HFT 1020 or Permission, HFT 3861

HFT 3813 Marketing for Food Service Operations (1). Examines marketing principles, theories and concepts and the use of management principles and techniques. Stresses marketing for food services.

HFT 3835 Role of Food Service in Tourism (3). A theoretical approach to the multicultural dimensions of food service and cultures of origin, a practical display and discussion of food production and presentation according to the different types of existing services.

HFT 3855C Introduction to the Brewing Process (3). This class is designed to expose students to some basic home brewing techniques and give them practical experience in home-brewing beer. Students will brew ales in a hands-on laboratory.

HFT 3855L Introduction to the Brewing Process Laboratory (1). Lab to accompany class designed to expose students to some basic home brewing techniques and give them practical experience in home-brewing beer. Students will brew ales in a hands-on laboratory. Prerequisite: Minimum age 21. Corequisite: HFT 3855.
HFT 3861 Spirits Fundamentals (3). A comprehensive study of the beverage industry; history of alcohol, prohibition and its impact on the hospitality industry, the development of the beverage industry in the United States. Prerequisite: HFT 1020, Minimum Age 18.

HFT 3862L The Great Wines of Europe (3). Taste and study the famous wine regions of France, Italy, Spain, Germany and Portugal. Prerequisite: Minimum age 18.

HFT 3864 Introduction to Brewing Science (3). A hands-on overview of the scientific principles and operation of craft breweries, and microbrewery technology. Relevant chemical, biological, and physical processes will be examined. Prerequisite: Minimum age 21.

HFT 3865 Wines of the New World (3). A study of the "Wines of the New World" including the wine regions of North America, Argentina, Chile, Australia and South Africa. Prerequisite: Minimum age 18.

HFT 3866 Wine 101 (3). Introductory course to the world of wine in the hospitality industry to learn how to taste and evaluate wine. Prerequisite: Minimum age 18.

HFT 3868 Wine and Culture (3). A survey of the legendary old world and new world wine regions with a special emphasis on the cultural background that enabled these vineyards to develop and flourish.

HFT 3870 The Components of Wine (3). An overview of various specific components (sound and spoilage) found in wines. The biological and chemical aspects of winemaking, wine quality and spoilage. The regulations surrounding wine and wine judging. Prerequisite: Minimum age 21.

HFT 3871 Introduction to Food and Wine Pairing (3). An introductory study of how wines pair with foods. Small portions of simple foods will be paired with an assortment of red and white, dry to sweet wines. Prerequisite: Must be 21 years or older.

HFT 3873 The History of Wine (3). This course will provide a history of wine from prehistoric times to the late Victorian era, it covers all aspects of wine from its early use by the Gods of mythology to ancient and modern practices: food, weather, customs, living conditions, cost of production, what they ate, etc. Prerequisite: Must be 21 or older.

HFT 3874 Dynamics of Bar Operations (3). A complex analysis of modern bar operations. Future and current trends in bar layout/design methodology and technology will be covered in detail. Prerequisite: HFT 3861, HFT 3811.

HFT 3892 Caribbean Cuisine (3). An exploration of Caribbean cuisine in terms of history, ethnicity and lifestyle through lectures, food demonstrations and tastings.

HFT 3894 Global Food and Culture – GL (3). Study of the ways in which global issues influence the how food functions in the global community.

HFT 3900-3905 Independent Studies (VAR). With permission from the Associate Dean, students may engage in independent research projects and other approved phases of independent study. Prerequisite: Consent of instructor.

HFT 3923 Life After College Seminar (0). This workshop will review writing skills, interview skills, how to research a company and conduct a job search. Students will participate in mock interviews and learn about on-campus recruitment programs.

HFT 3930 Intensive Pod in Hospitality Industry (1). This course will provide intensive instruction on a particular topic or skill not otherwise offered in the curriculum. This course is repeatable.

HFT 3935 Culinary Cultures of the Middle East (3). This multidisciplinary course explores the overlapping culinary cultures of the Middle East and surveys how food helps to influence regional and personal identity. Topics include major regional foodstuffs, gender cooking roles, diet, dining out, and religious holidays, and celebrations.

HFT 3941 Internship in Hospitality Management (0-9). Practical training and experience in all the major phases of hospitality operations and visitor industry. Reports are required. Prerequisite: Permission of the instructor.

HFT 4064 Beverage Management (3). An entrepreneurial analysis of applied principles of beverage management taken from previous knowledge to develop a business plan related to the beverage industry. Prerequisite: HFT 3861, HFT 3613, HFT 3811

HFT 4207 Hospitality Management and IoT (3). This course introduces the fundamental concepts of hospitality marketing management and human resources management and their interplay with the Internet of Things (IoT).

HFT 4222 Human Resources Development and Training for Hospitality Industry Managers (3). A course designed to provide specific applications of proven training systems and methods for managers in the hospitality industry. The case study method will be used.

HFT 4224 Human Relations in the Hospitality Industry (3). Designed to improve management skills for effective relationships with hospitality associates and guests. Course includes diversity appreciation, community service and team building.

HFT 4240 Managing Service Organizations (3). In-depth study of management issues relating to service and quality assurance in the service industry. Examines service linkages to marketing operations and human resources.

HFT 4247 Diversity and Inclusion in the Hospitality Industry (3). This course examines concepts related to under-represented minorities in the hospitality industry with an emphasis on navigating challenges and creating opportunities for aspiring leaders.

HFT 4274 Introduction to Vacation Ownership (3). A comprehensive study of timeshare, fractional club and condo hotels, including property management, sales and marketing, development, financing and legal aspects of these segments.

HFT 4284 Global Hospitality Business Environment (3). Advanced management seminar examining the role of social, cultural, political, legal, ethical, economic and technological factors in how management is practiced in hospitality firms worldwide.
HFT 4287C Contemporary Management Issues in the Asian Hospitality Marketplace (3). This course explores the Asian Hospitality Industry and provides the students an insight into major cultural issues and management differences as compared to the Western marketplace.

HFT 4292C Entrepreneurship in the Hospitality and Tourism Industry (3). Provides students with an overview of all major areas that must be considered when analyzing, designing and planning a new business venture or an acquisition.

HFT 4293 Hotel Food Service Operations Seminar (3). Senior course reviewing current foodservice operations, practices, procedures and problems throughout all areas and facets of the hotel industry.

HFT 4295 Leadership in the Hospitality Industry (3). To introduce the student to the fundamentals of leadership and basic leadership skills for organizational success. Prerequisite: Graduating Seniors.

HFT 4294 Senior Seminar in Hospitality Management (3). Student groups identify and research a major problem of a hospitality enterprise. Discussions will focus on problems and solutions. Final report required. Seniors only.


HFT 4343 Hotel and Restaurant Planning and Design (3). Considers analysis, evaluation, and scheduling of the economic, technical, aesthetic, and merchandising factors involved in the systematic planning, programming and design cycle for hotels and restaurants. Actual hotel and restaurant projects will serve as the basis for discussion and student project work.

HFT 4344C QSR Management (3). A study of management in a wide range of Quick Service Food Restaurants, including site criteria, design and layout, operations, marketing techniques and human relations.

HFT 4365 Environmental/Quality Management in the Hospitality Industry (3). A multidimensional course reviewing global sustainability and environmental movements. This defined impact on the hospitality industry. Integrates courses and opportunities related to sustainability.

HFT 4376 Introduction to Entertainment Management (3). This class addresses the topics of performers, shipping, technology, special effects, contracts, logistics, industry terminology, and recent media venue entertainment headlines.

HFT 4413 Hospitality Analytics and Revenue Management (3). Detailed study of methods used in serving and tracking guest history and yield management in the hospitality industry. Demonstrates state-of-the-art technology and concepts.

HFT 4433C Financial Accounting in the Casino/Gaming Industry (3). The purpose of this course is to provide students with a broad overview of casino accounting processes, financial analysis, internal and external regulatory compliance, capital budgeting and business plan development. Prerequisite: HFT 2401.

HFT 4445 Hospitality Technology Design Thinking and Innovation (3). This course focuses on systemic approaches to innovation in the hospitality industry. Includes hands-on experiences in the principles of design thinking and leadership to solve business challenges.

HFT 4464 Financial Analysis in the Hospitality Industry (3). Facilitates understanding and use of financial analysis in the hospitality industry. Topics include decision-making based on ratio analysis, leverage, financing sources and other financial issues. Prerequisite: HFT 2401.

HFT 4465 Financial Analysis for Tourism (3). Facilities understanding and use of financial analysis. Topics include decision-making based ratio-analysis, leverage, budgeting, financing sources and other financial issues. Prerequisite: HFT 2401.

HFT 4473 Resort Development (3). Analysis of management systems and methods for development of full-service resorts. Comparison of specialized requirements for different types of resorts based on location, climate, activities, and life-style. Considers management responsibilities for feasibility analysis, project development, construction supervision, pre-opening requirements and operations.

HFT 4474 Management Accounting for the Hospitality Industry (3). Advanced study of the decision-making process involved in the hospitality industry. Emphasis on budgeting, pricing decisions, cost-volume-profit analysis and capital budgeting. Prerequisite: HFT 2401.

HFT 4493C Food Service Computer Systems (3). Study of computer systems in the restaurant and food service industry. The student is required to implement a simulated restaurant including personnel files, daily management, menu explosion and analysis, and inventory tracking. A research project will be assigned.

HFT 4502 Marketing Research in the Hospitality Industry (3). Fundamental research methods for tourism industry: data collection, analysis, write-up, and presentation. Emphasis placed on research implication relevant to management and problem solving.

HFT 4503L Hospitality Marketing Management Laboratory (2). An experiential course that allows students within a team to apply ideas, theories and techniques of management to real-world business challenges (may be repeated for up to 6 credits). Prerequisite: HFT 3521.

HFT 4504 Hospitality and Tourism on the Internet (3). This course provides working knowledge of the structure of the internet and web site hosting. Current principles of online marketing are examined in detail. Prerequisite: Consent of instructor.
HFT 4507 Law, Ethics and Compliance in the Internet of Things (3). This course introduces the fundamental concepts of hospitality marketing management and human resources management and their interplay with the Internet of Things (IoT).

HFT 4508 Group Business Sales and Services (3). Examines the practices of selling and servicing space by hotels, convention centers, arenas/halls to convention and events producers. Includes how to reach, sell and service these important groups and people.

HFT 4509 Tourism Destination Marketing (3). Comprehensive study of strategies and advanced techniques used in marketing tourism destinations and products. Marketing plan developed.

HFT 4512C Hospitality Promotion Strategy (3). This course deals with the practical aspects of designing and implementing a hospitality advertising, public relations, and promotional program. Planning, budgeting, media, and campaign creation will be studied. Prerequisites: HFT 3503 or HFT 4509.

HFT 4514 Hospitality Marketing Strategy Case Studies (3). A case-method course in strategic marketing analysis and decision making for the hospitality services industry. Students engage in intensive class discussion and write reports on hospitality cases.

HFT 4520 Personal Sales Tactics for the Hospitality Industry (3). An investigation of personal selling approaches and procedures used in hospitality sales environments combined with practical application role plays and skill rehearsals.

HFT 4524 Sales Management for the Hospitality Industry (3). Explores innovative management techniques used in hospitality sales for effective sales development and revenue generation. Practical application, simulations, research and field study used.

HFT 4545 Managing High-Functioning Teams (3). Course covers factors contributing to effective teams. Students will experience and process activities to help group members build skills for teamwork. This is an experimental course requiring a high level of participation.

HFT 4561 Destination Management & Marketing for Cultural Heritage (3). This course is designed to help students apply theories; principles, concepts and tools needed for sustainably planning, marketing and managing a destination for cultural and heritage tourism (CHT).

HFT 4604 Employment Law for Hospitality Management (3). Study of employment law including minimum wage, overtime, exempt employees, sexual harassment, discrimination under Civil Rights Act Title VII, ADA, Immigration Act and Family & Medical Leave Act.

HFT 4653 Franchising in the Hospitality Industry (3). This course provides a better understanding of franchising in the hospitality industry from academic and practitioner perspectives. Discusses the reasons for using franchising as a growing strategy.

HFT 4654 Financial and Legal Aspects of Real Estate Development in the Hospitality Industry (3). A study of the legal implications and financing alternatives for development of new properties and conversions. Prerequisites: HFT 3603 and HFT 4464.

HFT 4708 Coastal and Marine Tourism (3). Exploration of positive and negative impacts, management techniques and practices of worldwide coastal and marine environments.

HFT 4711 Cultural/Heritage Tourism (3). Course addresses the significance of cultural resources (such as historical sites, art, and customs), program development, and visitor management to educate the traveler and preserve cultural diversity.

HFT 4714 Implementation and Management of Tourism Projects (3). Practical development, implementation, and management of tourism projects and programs with emphasis on international and developing nation situations.

HFT 4737 Senior Seminar- Global Sustainable Tourism (3). Capstone course of the BA- GST program in which graduating seniors will demonstrate their learned skills in applied research to a problem of tourism sustainability in the local or regional environment.

HFT 4757 Advanced Events Management (3). This course focuses on advanced planning and managing of special events, from ideas and concepts through the actual event implementation and follow-up. Students will have the opportunity to focus on detailed elements of event management.

HFT 4762 Airline Management (3). An in-depth study of the airline industry as a component of the hospitality tourism industry. Includes operation of various departments, costs of operations, regulation issues and career opportunities.

HFT 4763 Airline Computer Reservation Systems (3). An intensive study of the airline reservation system including computer software, travel documents, tickets, price itineraries as well as worldwide travel information retrieval.

HFT 4783 Casino Marketing (3). The purpose of this course is for the student to develop a professional marketing skill-set. The student will additionally develop an understanding of marketing concepts as they apply to the hotel casino industry. This course will help students understand the components of effective marketing in the management of successful hotel casino operations.

HFT 4785 Casino Operations Management (3). Topics include: historical, legal, social and operational aspects of the casino industry; odds assessment, game types, and cash management. Paramutual wagering, casinos, and sports books examined.

HFT 4802C Catering Management (3). A study of the techniques, logistics, and responsibilities involved in the management of on-premise and off-premise, catering companies.

HFT 4805 Contract Food Services Management (3). Management of various non-commercial and contract foodservice operations including business and industry, hospital/medical center, school/college, and recreational.

HFT 4809 Management of Food Service Industry Segments (3). An in-depth study of all segments of the food service industry including all major areas of food service operations as they relate to various industry segments.
HFT 4812 Food Service Systems Development (3). Course presenting the systems and procedures to develop a food service operation from concept to opening. Prerequisites: HFT 2401, HFT 3263, and HFT 3503.

HFT 4833 Culinary Innovation and Entrepreneurship – GL (3). A unique course allowing the opportunity for students with advanced culinary skills to learn the art and science of managing culinary innovation and entrepreneurship.

HFT 4853 Food Service Trends and Challenges (3). Advanced level course covers management issues relevant to current trends and challenges facing the food service industry. Topics covered will vary as appropriate for current situations.

HFT 4869 Celebrity Wine Course (3). Learn from the leading experts in the wine industry. The course includes sensory evaluation and appreciation of wines, marketing, wine and food pairings, and employment opportunities. Prerequisite: Must be 21 years or older.

HFT 4875 All About the Wine Business (3). Learn from experts including wholesalers, retailers, winemakers, wine writers and food & beverage directors. All wine is tasted blind. Prerequisite: Minimum age 18.

HFT 4931 Special Topics in Hospitality Management (0-9). Focus on current issues and advanced subjects related to the hospitality industry. Consent of faculty supervisor and Department Chairperson required. This course is repeatable.

HFT 4932 The David Grutman Experience (0-3). Emphasis on current trends and advanced subjects related to the hospitality industry. Consent of faculty supervisor and Department Chairperson required. This course is repeatable.

HFT 4936 Hotel Management Seminar (3). A senior course examining the power of partnerships and interrelationships between hotel/resorts and other key segments of the visitor industry (airport, cruise port, convention center, attractions, sport teams, and stadiums/arenas, etc.) Considers current lodging and visitor industry problems and practices, developing policies and procedures, and implementing them.

HFT 4945 Advanced Internship in Hospitality/Tourism Management (0-9). The Advanced Internship is a practical hospitality/tourism work experience structured to provide exposure to management and training functions, job rotation tasks and/or projects not previously performed. Minimum 300 hours/ten weeks field experience. Prerequisites: Documented completion of 1,000 hospitality related work hours of which 500 hours must be completed while enrolled at FIU. Permission of an advisor.

HFT 4955 Study Abroad: Hospitality and Tourism (3-6). An integrated program of learning conducted in foreign environments for hospitality management majors. They will be exposed to different cultures and taught how to manage businesses in other countries.