

## Tibor and Sheila Hollo School of Real Estate

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### Purpose

The Tibor and Sheila Hollo School of Real Estate offers an undergraduate major in Real Estate. Real Estate students are provided with a comprehensive exposure to the real estate industry with an emphasis on international real estate, the quantification of real estate decisions, the financing of real estate, and the financial markets that support real estate activities. Many students combine both real estate and finance majors by earning a double major in real estate and finance.

### BBA in Real Estate

Undergraduate business students can opt to pursue a Bachelor of Business Administration (BBA) in Real Estate. Students graduating with a degree in real estate are prepared to work in various positions with financial institutions, commercial brokerage firms, mortgage companies, investment management entities, appraisal firms, property management companies, and residential brokerage firms. Some students opt for entrepreneurial activities associated with the investment in and management of real property.

### Real Estate Program Learning Objectives

1. Develop a conceptual understanding of the functions of real estate markets, real estate practices, and real estate institutions.
2. Familiarize students with the nature of the legal environment of real estate.
3. Appraise the real estate development opportunities in the commercial real estate markets for residential, warehouse, retail, and industrial properties.
4. Develop student's analytical skills to solve specific problems or issues related to the analysis or real estate financing alternatives.

### Degree Program Requirements (120 credit-hours)

Lower-Division/Business Pre-Core	60 hours
Upper-Division/Business Core	27 hours
Real Estate Required Courses	21 hours
Upper Division Business Electives	12 hours

### Lower Division/Business Pre-Core

The "General Information" section in this catalog describes the lower division requirements.

### Upper Division/Business Core

The College's Business Core Requirements are listed in the first section of this "College of Business" chapter.

### Upper Division Business Electives

All electives outside the College of Business must receive the approval of the Department Chair. A list of approved courses is available from COB Advising.

### Real Estate Required Courses (3 credit-hours each)

REE 3043	Real Estate Principles
REE 4204	Real Estate Finance
REE 4303	Real Estate Investment
REE 4433	Legal Environment of Real Estate
REE 4956	International Real Estate – GL

Elective courses in the major include additional REE classes, FIN classes, and other classes approved by the Department Chair.

### Academic Standard

The Hollo School of Real Estate requires that students fulfill the following requirements in order to remain in a degree program:

1. Receive a grade of "C" or higher in each of the courses in their major.
2. Earn a grade of "C" or higher in each Upper Division business elective.

It is also strongly recommended that Real Estate students join the Real Estate Student Association.

To improve the learning experience, to assure learning and to ensure employers of the quality of a graduate with a Real Estate degree, all Real Estate students will take a comprehensive examination of their knowledge and skills toward the end of their course of study.