Tibor and Sheila Hollo School of Real Estate

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Participating Adjunct Faculty
Paul Black
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Purpose
The Tibor and Sheila Hollo School of Real Estate offers an undergraduate major in Real Estate. Real Estate students are provided with a comprehensive exposure to the real estate industry with an emphasis on international real estate, the quantification of real estate decisions, the financing of real estate, and the financial markets that support real estate activities. Many students combine both real estate and finance majors by earning a double major in real estate and finance.

Real Estate Major
Undergraduate business students can opt to pursue a Real Estate major. Students graduating with a degree in real estate are prepared to work in various positions with financial institutions, commercial brokerage firms, mortgage companies, investment management entities, appraisal firms, property management companies, and residential brokerage firms. Some students opt for entrepreneurial activities associated with the investment in and management of real property.

Real Estate Major Learning Objectives
1. Develop a conceptual understanding of the functions of real estate markets, real estate practices, and real estate institutions.
2. Familiarize students with the nature of the legal environment of real estate.
3. Appraise the real estate development opportunities in the commercial real estate markets for residential, warehouse, retail, and industrial properties.
4. Develop student’s analytical skills to solve specific problems or issues related to the analysis or real estate financing alternatives.

Degree Program Requirements
(120 credit-hours)
Lower-Division/Business Pre-Core 60 hours
Upper-Division/Business Core 27 hours
Major Courses 21 hours
Upper Division Business Electives 12 hours

Lower Division/Pre-Business Core
The “General Information” section in this catalog describes the lower division requirements. The Business Pre-Core requirements are listed in the first section of this “College of Business Administration” chapter. Students must complete all lower division and Business Pre-Core requirements no later than the first semester of their third year of undergraduate study.

Upper Division/Business Core
The College’s Business Core Requirements are listed in the first section of this “College of Business Administration” chapter.

Upper Division Business Electives
All electives outside the College of Business must receive the approval of the Department Chair. A list of approved courses is available from CBA Advising.

Major Courses (3 credit-hours each)
REE 3043 Real Estate Principles
REE 4204 Real Estate Finance
REE 4303 Real Estate Investment
REE 4433 Legal Environment of Real Estate
REE 4956 International Real Estate

Academic Standard
The Hollo School of Real Estate requires that students fulfill the following requirements in order to remain in a degree program:

a. receive a grade of “C” or higher in each of the courses in their major
b. earn a grade of “C” or higher in each Upper Division business elective

It is also strongly recommended that Real Estate majors join the Real Estate Student Association.

To improve the learning experience, to assure learning and to ensure employers of the quality of a graduate with a Real Estate major, all Real Estate majors will take a comprehensive examination of their knowledge and skills toward the end of their course of study.